BOARD OF DIRECTORS MEETING MONARCH AT ROYAL HIGHLANDS, INC. FEB 23, 2018

A meeting of the Board of Directors of the Monarch at Royal Highlands, Inc. was held at 8:00 am in the Great Hall Meeting Room. Those present: Dick Sjogren, Mike Russomano, Vince Laverghetta, Ray Smith, Ann Carter, Dick Therrien, Linda Gietz, and Terry Neikirk. Bob Keating was absent. Also in attendance were Linda Eaton F/B, Sam Floyd Par for the Course Management, Craig Misch golf professional and Terry Stephenson head greenskeeper.

President – Terry Neikirk.

The Minutes for the February 9th, 2018, meeting were approved.

Treasurer's Report – Linda Gietz

No report. The BB&T bank website was not operational.

Manager's Report - Sam Floyd

Terry Stephenson reported that pre-emergent chemicals were put on the greens this week, and the rest of the course had already been treated. They have also been spraying the rough for poa annua. The greens have been rolled. They are continuing to adjust the new greens irrigation system, and are using substantially less water but more efficiently.

New cups flagsticks and flags have been purchased and are in use. They are still looking for a viable solution for repairing the exits and entrances to the cart paths. The bush hog rough mower and a sand trap raker are still not operational.

Sam indicated that we have made up a significant amount of the deficit we incurred during January. Presently we are \$4,200 behind budget for golf revenue, and \$2,900 behind budget for F/B revenue. Member dues are up because we have five renters paying dues. Payroll for maintenance is down \$2,500 because of continued absences by the staff. Some of the absences are due to severe health problems of family members.

Sam mentioned that the Member Guest sponsorship revenue is about the same compared to the same time last year. There are currently 9 ladies teams signed up (7 more available) and 40 male teams signed up (8 more available).

Secretary – Dick Sjogren

Vice President – Dick Therrien

Bylaws Review

Dick Therrien presented what he felt the board seemed to agree on for revisions to Article II sections E and K. There seemed to be agreement on the changes, however the board will wait until other sections that are referred to in sections E and K are reviewed. The board looked at some proposed changes to Article I Membership that Dick proposed but decided due to time constraints to complete the review of this article at the next board meeting.

Membership – Mike Russomano

Resignations: Bill and Carol Barbknecht eff – 2/28/18

- On Medical: Ed Auger Harry Taylor John Aviles Philip Keetle Harry Wagner Rich Page Russ Van Ness Mary Neikirk Ken Branford eff – 2/1/18 Richard Taylor eff – 3/1/18
- Off Medical: Nancy Beighley eff 2/1/18 Adam and Sandi Talarek eff – 3/1/18 Sally Tubbs eff – 12/6/17

Marketing – Vince Laverghetta

Vince pointed out that Legends golf course is closing on March 31. He does not think we will pick up any members since they only have 25 and there member ships will be transferred to Kings Ridge. Vince wants to advertise in the Clermont area in the hopes of picking up revenue from people who were paying green fees to play there. He will work with Sam and Craig to develop a plan.

Golf – Ray Smith

The Member-Member tournament was a great success.

Feb 24th will be the next night golf event. It is for members only. There are currently 46 members signed up. Mulligan money has been used to pay for all of the supplies.

Club Championship is coming up in March. There was a discussion about having parking spot signs instead of the name printed on the curb.

Mike Russomano made a motion seconded by Ann Carter "Members on medical leave are not permitted to play in member sponsored golf events". The motion passed.

Buildings and Grounds – Bob Keating

Bob Keating was absent however Linda Gietz reported on her meeting with Green Isles about the ravine on #16. Linda said that to put plants in the ravine would be a very expensive proposition. They did give her recommendations for the types of plants that would work in that environment. There was no decision made on what to do if anything.

Communication – Ann Carter

The Dinner & Bar only numbers from 2/8 thru 2/20 are as follows:

2/8 – Thursday Dinner Special (Meatloaf-8) -31- \$353, Bar \$406 = \$759 2/9 - Friday Dinner Special (Flat Iron & Fish-13) -78- \$1,160, Bar \$310 = \$1,470 2/13- Tuesday Dinner Special (Jambalaya - 9)-29-\$969, Bar \$544 = \$1,513 - Total for the Day 2/14 - Rob Nichols Dinner & Show - 79 - \$1,312, Bar \$636 = \$1,948 2/15 - Thursday's dinner special (Veal-6) -34-\$470, Bar \$191 = \$661 2/16- Friday Dinner Special (Ahi Tuna-10) -98- \$1,355, Bar \$460 = \$1,825 2/17 - Top of the Hill Birthday Bash - 68 - \$957, Bar \$200 = \$1,157 2/20 - Tuesday Dinner Special Taste of Italy - 104 - \$1,604, Bar \$392 = \$1,996

For the period February 8 thru February 20, (11 business days) 63 pizzas were sold @ 5.5/day

Dinner Specials for the first half of March are:

Tuesday's Dinners

March 6 Liver and onions with bacon, mashed potato, gravy & vegetable \$12.99 March 13 (1/2) Cornish Game Hen Roasted (9oz) with rice and veg. \$13.99

Thursday's Dinners

March 1. Pork ribeye with fire roasted tomato sauce, potato and veg. 8oz \$14.99 March 8 Shepard's Pie with ground lamb \$12.99 March 15 Tri Tip Roast Beef with baked potato and vegetable \$15.99

Friday's Dinners

March 2. Grilled salmon with pineapple salsa, rice and vegetable \$16.99 March 9. Baked flounder with parmesan crust, rice, and vegetable \$14.99 March 16. Seared Sea Scallops, with chef choice potato and vegetable \$18.99

Plus: March 3 – Private Dinner March 7 – Private Dinner March 8 – MWGA Beat the Pro Lunch March 14 – Private Dinner March 17 – Club Championship Luncheon March 17 - Birthday Bash March 21 – MMGA Stroke Play Championship Dinner March 28 – Italian Bingo

President – Terry Neikirk

Linda Eaton explained the fees for using the Crown and Shield facility. The \$250 fee is waived if the person is a club member. The \$250 fee for a non-member is waived if they are going to spend more than \$1,700.

The meeting was adjourned at 10:45am.

The next board meeting will be March 9, 2018 at 8:00 am at the Great Hall.

Respectfully Submitted, Dick Sjogren, Secretary